

**METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY**

May 24, 2019

William Cohane  
MTAG Caz Creek TN, LLC  
1235-E East Boulevard Suite 188  
Charlotte, NC 28203  
Re: **RFQ # 1182657, Delinquent Real Property Tax Receivables**

Dear Mr. Cohane:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1182657 for Delinquent Real Property Tax Receivables. This letter hereby notifies you of Metro's intent to award to MTAG Caz Creek TN, LLC, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Jerval Watson, BAO Representative, at 615-862-5461 or at [Jerval.Watson@nashville.gov](mailto:Jerval.Watson@nashville.gov).

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Matt Taylor by email at [Matthew.Taylor@nashville.gov](mailto:Matthew.Taylor@nashville.gov) Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink, reading "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane  
Purchasing Agent

Cc: Solicitation File, Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112  
P.O. Box 196300  
Nashville, Tennessee 37219-6300

[www.Nashville.gov](http://www.Nashville.gov)  
Phone: 615-862-6180  
Fax: 615-862-6179

**RFQ# - 1182657 - Delinquent Real Property Tax Receivables**

**Evaluation Team/Review Board Score Sheet**

	<b>FIG Capital Investments, LLC \$38,325,967.12</b>	<b>Mercury Funding, LLC \$38,833,901.62</b>	<b>MTAG Caz Creek TN, LLC \$39,030,104.72</b>	<b>Tower Capital Management \$38,562,387.54</b>
<b>Offeror/ Bid Total</b>				
<b>Cover Letter</b>	2.00	2.50	2.50	2.00
<b>Affidavits</b>	2.50	2.50	2.50	2.50
<b>Acknowledgement of Good Faith Deposit/Good Faith Deposit</b>	10.00	10.00	10.00	10.00
<b>Bid File</b>	58.92	59.70	60.00	59.28
<b>Total Evaluation Scores (max pts. 75)</b>	<b>73.42</b>	<b>74.70</b>	<b>75.00</b>	<b>73.78</b>

**Evaluation Comments**

**FIG Capital Investments, LLC (73.42 Points)**

**Strengths**

Provided a completed affidavits document. Provided a completed Acknowledgement of Good Faith Deposit and the Good Faith Deposit. Provided a completed bid file.

**Weaknesses**

Cover letter total bid amount does not match bid file total. The delinquent tax receivables offer was less than the highest evaluated bid amount.

**Mercury Funding, LLC (74.70 Points)**

**Strengths**

Provided a detailed cover letter stating the total bid amount. Provided a completed affidavits document. Provided a completed Acknowledgement of Good Faith Deposit and the Good Faith Deposit. Provided a completed bid file.

**Weaknesses**

The delinquent tax receivables offer was less than the highest evaluated bid amount.

**MTAG Caz Creek TN, LLC (75 Points)**

**Strengths**

Provided a detailed cover letter stating the total bid amount. Provided a completed affidavits document. Provided a completed Acknowledgement of Good Faith Deposit and the Good Faith Deposit. Provided a completed bid file. The delinquent tax receivables offer was the highest evaluated bid amount.

**Weaknesses**

N/A

**Tower Capital Management (73.78 Points)**

**Strengths**

Provided a cover letter. Provided a completed affidavit document. Provided a completed Acknowledgement of Good Faith Deposit and the Good Faith Deposit. Provided a completed bid file.

**Weaknesses**

Cover letter does not include total bid amount. The delinquent tax receivables offer was less than the highest evaluated bid amount.